Savy Social Security Planning: What Baby Boomers Need to Know to Maximize Retirement Income

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Baby boomers want to know:

- Will Social Security be there for me?
- How much can I expect to receive?
- When should I apply for Social Security?
- How can I maximize my benefits?
- Will Social Security be enough to live on in retirement?

Understanding the value of Social Security



Social Security offers income you can't outlive

If your monthly benefit is \$2,000 today and you live:

| 10 more years | | \$302,689 | |
|---------------|------------------------------|-------------|-------------------------|
| 20 more years | you'll receive a total of | \$666,456 | in lifetime benefits |
| 30 more years | | \$1,141,276 | |

Assumes 2.7% annual cost-of-living adjustments

Social Security offers annual inflation adjustments

If your monthly benefit is \$2,000 today and annual cost-of-living adjustments are 2.7% :

| In 10 years | | \$2,611 |
|-------------|------------------------------|---------|
| In 20 years | Your monthly benefit will be | \$3,408 |
| In 30 years | | \$4,448 |

Assumes 2.7% annual cost-of-living adjustments

Baby Boomer Social Security Question #1

Will Social Security be there for me?



OASDI Trust Fund still growing

Trust fund balance on 12/31/12: \$2.732 trillion

2013 results

- Total income:
- Total expenditures:

\$855 billion \$823 billion ets: \$32 billion

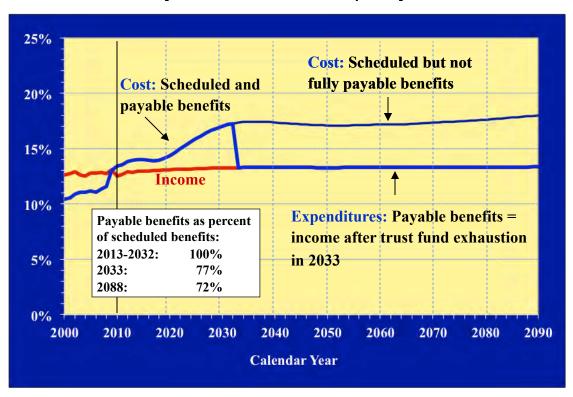
Net increase in assets: \$ 32 billion

Trust fund balance on 12/31/13: \$2.764 trillion

Source: Social Security Administration, Office of the Chief Actuary

Long-term projections: without reform, benefits fall to 77% in 2033

OASDI Income, Cost and Expenditures as Percentages of Taxable Payroll [Under Intermediate Assumptions]



Source: 2014 OASDI Trustees Report

What would it take to restore solvency to the system?

Reform proposals being studied

- Increase maximum earnings subject to Social Security tax (currently \$118,500 in 2015)
- Raise the normal retirement age (currently 66 for individuals born between 1943 and 1954; 67 for those born in 1960 or later)
- Lower benefits for future retirees (escalate benefits based on increases in consumer prices rather than wages)
- Reduce cost-of-living adjustments (COLAs) for all retirees

The bottom line for baby boomers

Your benefits are not likely to be affected by Social Security reform



Baby Boomer Social Security question #2

How much can I expect to receive?



Your benefit will depend on:

- How much you earned over your working career
- The age at which you apply for benefits

How Social Security benefits are calculated

- At age 62, each year's earnings are tallied up and indexed for inflation
- Highest 35 years of earnings are averaged (AIME)
- AIME is divided by three "bend points" to determine your primary insurance amount (PIA). This is the amount you'll receive at full retirement age.
- Benefit is increased each year by cost-of-living adjustments (COLAs)

Example of benefit formula

- Baby Boomer born in 1952
- Maximum Social Security earnings every year since age 22
- AIME = \$8,890
- PIA formula:
 - \$816 x .90 = \$734.40
 - \$4,101 x .32 = \$1,312.32 (\$4,917 \$816 = \$4,101)
 - $3,973 \times .15 = \frac{595.95}{(8,890 4,917 = 3,973)}$
 - Total = \$2,642.67

PIA = \$2,642.60

Amount worker will receive at full retirement age

Full Retirement Age (FRA)

Year of Birth

- 1943-54
- 1955
- 1956
- 1957
- 1958
- 1959
- 1960 and later

Full Retirement Age 66 66 and 2 months 66 and 4 months 66 and 6 months 66 and 8 months 66 and 10 months 67

What if you apply for early benefits?

You will receive a percentage of your PIA

| Apply at age | lf FRA = 66 | lf FRA = 67 |
|--------------|-------------|-------------|
| 62 | 75.0% | 70% |
| 63 | 80.0% | 75% |
| 64 | 86.7% | 80% |
| 65 | 93.3% | 86.7% |
| 66 | 100% | 93.3% |
| 67 | | 100% |

What if you apply after FRA?

You will earn 8% annual delayed credits

| Apply at age | Benefit will be % of PIA if FRA = 66 | Benefit will be % of PIA if FRA = 67 |
|--------------|---|---|
| 66 | 100% | 93.3% |
| 67 | 108% | 100% |
| 68 | 116% | 108% |
| 69 | 124% | 116% |
| 70 | 132% | 124% |

How to estimate your Social Security benefits

- Obtain your annual Social Security statement at <u>www.socialsecurity.gov/myaccount</u> OR
- Go to <u>www.socialsecurity.gov</u>, click on "Estimate Your Retirement Benefits"
 OR
- Use one of the calculators on the SSA website: <u>www.ssa.gov/planners/benefitcalculators.htm</u>

Spousal benefits

Spousal benefit = 1/2 the primary worker's PIA if started at full retirement age

Example:

- John's PIA is \$2,000
- Jane's PIA is \$800
- If Jane applies at FRA, her benefit will be \$1,000 (50% of John's PIA)

Rules for spousal benefits

- Primary worker must have filed for benefits (but can suspend to build delayed credits if over FRA)
- Spouse must be at least 62 for reduced benefit or 66 for full benefit
- No delayed credits on spousal benefits after 66

Divorced-spouse benefits

Same as spousal benefits if:

- Marriage lasted 10 years or more
- Person receiving divorced-spouse benefit is currently unmarried
- The ex-spouse is at least age 62
- If divorce was more than two years ago ex-spouse does not need to have filed for benefits

Rules for divorced-spouse benefits

- More than one ex-spouse can receive benefits on the same worker's record
- Benefits paid to one ex-spouse do not affect those paid to the worker, the current spouse, or other ex-spouses
- The worker will not be notified that the ex-spouse has applied for benefits
- Divorced-spouse benefits stop upon remarriage of spouse collecting benefits (not upon remarriage of primary worker spouse)

Survivor benefits

- Survivor benefit will depend on:
 - The age at which the deceased spouse originally claimed his benefit (the "original benefit")
 - If he claimed before FRA, survivor benefit will be limited to the higher of the deceased spouse's benefit or 82.5% of his PIA
 - If he claimed after FRA, the survivor benefit will include delayed credits
 - The age at which the widow claims the survivor benefit (the "actual benefit")
 - If she claims before her FRA, her survivor benefit will be a fraction of the original benefit (e.g., 71.5% if claimed at 60)
 - If she claims at her FRA or later, her survivor benefit will equal 100% of the original benefit

Survivor benefits

 If spouse dies while both are receiving benefits, widow(er) may switch to the higher benefit

Example:

- Joe and Julie are married. Both are over full retirement age.
- Joe's benefit is \$2,000, Julie's benefit is \$1,200.
- Joe dies.
- Julie notifies Social Security and her \$1,200 benefit is replaced by her \$2,000 survivor benefit.

Survivor benefits Example of early claiming

- Joe and Julie are married.
- Joe's PIA is \$2,000.
- Joe files for Social Security at 62; his benefit is 75% of \$2,000, or \$1,500.
- Joe dies.
- Julie's survivor benefit will depend on when she claims it.
 - If Julie claims her survivor benefit at 66 or later, her benefit will be 82.5% of Joe's \$2,000 PIA, or \$1,650 (special floor for survivor benefits).
 - If Julie claims her survivor benefit at age 60, her benefit will be 71.5% of \$2,000, or \$1,430.

Survivor benefits Example of delayed claiming

- Joe and Julie are married.
- Joe's PIA is \$2,000.
- Joe files for Social Security at 70; his benefit is 132% of \$2,000, or \$2,640.
- Joe dies.
- Julie's survivor benefit will be equal to Joe's benefit of \$2,640.
 - If Julie claims her survivor benefit at age 60, her benefit will be 71.5% of \$2,640, or \$1,887.
 - If Julie claims her survivor benefit at 66 or later, her benefit will be 100% of \$2,640, or \$2,640.

Rules for survivor benefits

- Couple must have been married at least 9 months at date of death (except in case of accident).
- Survivor must be at least 60 for reduced benefit (50 if disabled), or FRA for full benefit.
- Survivor benefit not available if widow(er) remarries before age 60 (or 50 for disabled survivor), unless that marriage ends.
- Divorced-spouse survivor benefit available if the marriage lasted at least 10 years.

Baby Boomer Social Security Question #3

When should I apply for benefits?



Factors to consider when deciding when to apply

- Health status
- Life expectancy
- Need for income
- Whether or not you plan to work
- Survivor needs

Why delay benefits? Bigger checks to start

| Age at which benefits are claimed | % of PIA if FRA = 66 | Benefit without COLAs (\$) | Benefit with COLAs (\$) |
|---|-------------------------|-------------------------------|----------------------------|
| 62 | 75 | 1,982 | 1,982 |
| 63 | 80 | 2,114 | 2,171 |
| 64 | 87 | 2,290 | 2,415 |
| 65 | 93 | 2,466 | 2,671 |
| 66 | 100 | 2,642 | 2,939 |
| 67 | 108 | 2,853 | 3,260 |
| 68 | 116 | 3,065 | 3,596 |
| 69 | 124 | 3,276 | 3,948 |
| 70 | 132 | 3,487 | 4,316 |

Assumes PIA = \$2,642 and 2.7% annual COLAs

Why delay benefits? More income later on

| Benefit at age | If claim at 62 | If claim at 70 |
|----------------|----------------|----------------|
| 70 | \$2,452 | \$4,316 |
| 75 | \$2,802 | \$4,931 |
| 80 | \$3,201 | \$5,633 |
| 85 | \$3,657 | \$6,436 |
| 90 | \$4,178 | \$7,353 |
| 95 | \$4,773 | \$8,401 |
| 100 | \$5,453 | \$9,598 |

Assumes PIA at 66 = \$2,642 and 2.7% annual COLAs

When to apply for Social Security Key points to remember

- If you apply early, your benefit starts lower and stays lower for life.
- COLAs magnify the impact of early or delayed claiming. The longer you live, the more beneficial it is to delay benefits.
- Decision impacts survivor benefits as well: delaying benefits may give surviving spouse more income.

Baby Boomer Social Security Question #4

How can I maximize my benefits?



Strategy #1 for maximizing your benefits **Improve your earnings record**

Examine your earnings record from your latest Social Security statement, available online at www.socialsecurity.gov/mystatement

- Is it accurate?
- Any missing years?
- Can you improve it by working longer?

Strategy #2 for maximizing your benefits

Apply for Social Security at the optimal time

Consider:

- Your income needs, both now and in the future
- Your life expectancy
- Your spouse's life expectancy

Annual earnings test

- If you apply for Social Security before full retirement age and you work:
- \$1 in benefits will be withheld for every \$2 you earn over \$15,720 in 2015
- Benefit will be adjusted at full retirement age
- Don't let annual earnings test discourage you from working
- To avoid the earnings test, wait until full retirement age or later to apply for benefits

Strategy #3 for Maximizing your benefits Coordinate spousal benefits



"File and suspend"

- At FRA, higher-earning spouse applies for his benefit and asks that it be suspended
- Lower-earning spouse files for spousal benefit

Higher-earning spouse claims benefit at 70

Example:

- Bob and Barbara are 66
- Bob's PIA is \$2,000; Barbara's PIA is \$800
- Bob wants to delay his benefit to age 70. Barbara wants to file for her spousal benefit now
- Bob "files and suspends" at 66. This entitles Barbara to her spousal benefit while Bob's benefit continues to earn delayed credits

Caution: "File and suspend" may not be done before FRA

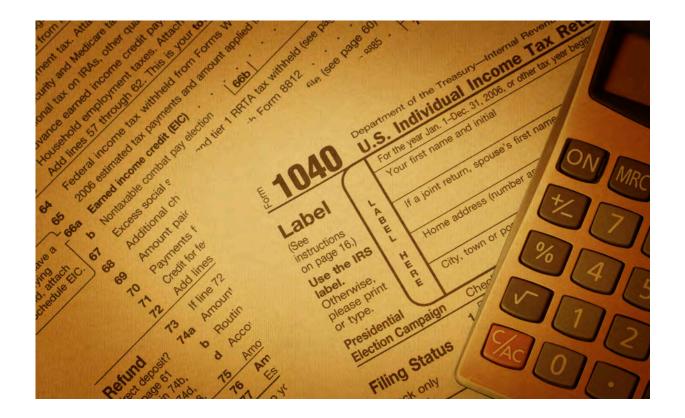
"Claim now, claim more later"

- At FRA, higher-earning spouse restricts his application to his spousal benefit (lower-earning spouse must have filed for benefits on her record)
- At 70, higher-earning spouse switches to his own maximum benefit Example:
 - Mike and Mary are 66
 - Mike's PIA is \$2,000; Mary's PIA is \$800
 - Mary files for her benefit at 66
 - Mike files for his spousal benefit at the same time and begins collecting \$400 (half of Mary's PIA)
 - When Mike turns 70, he switches to his maximum benefit of \$2,640. Mary adds on her \$200 spousal benefit (total \$1,000)

Caution: Higher-earning spouse may not do this before FRA

- Only one spouse may do this (both spouses can't receive spousal benefits on each other's record at the same time)
- Spousal planning analysis can determine which of the various spousal strategies will work best for your situation

Strategy #4 for maximizing your benefits Minimize taxation of benefits



Taxation of Social Security benefits

| Filing status | Provisional income* | Amount of SS subject to tax |
|---|--|-----------------------------|
| Married filing jointly | Under \$32,000 \$32,000 - \$44,000 Over \$44,000 | 0 Up to 50% Up to 85% |
| Single, head of household, qualifying widow(er), married filing separately & living apart from spouse | Under \$25,000 \$25,000 - \$34,000 Over \$34,000 | 0 Up to 50% Up to 85% |
| Married filing separately and living with spouse | Over 0 | 85% |

*Provisional income = AGI + one-half of SS benefit + tax-exempt interest

Ways to minimize taxes on Social Security benefits

- Reduce other income with tax-advantaged investments (but not municipal bonds!)
- Anticipate IRA RMDs, which may put you in a higher tax bracket; consider drawing down IRAs before 70-1/2
- Convert traditional IRA to Roth
- Delay Social Security: reduces number of years benefits are subject to tax
- Reduce expenses: pay down debt, adopt simpler lifestyle
- Continue to manage taxes throughout retirement

Strategy #5 for maximizing your Social Security benefits

Coordinate Social Security with your overall retirement income plan



What Social Security personnel can and can't do

- They CAN
 - Estimate individual benefits
 - Tell you the amount you are entitled to now
- They CAN'T
 - Project future benefits through scenario planning
 - Help with innovative strategies designed to maximize benefits

Baby Boomer Social Security Question #5

Will Social Security be enough to live on in retirement?

Answer: Probably not.

Consider Social Security in the context of:

- Pensions
- IRAs and 401(k)s
- Required minimum distributions at age 70-1/2
- Investment portfolio
- Work

You have questions. We can help.

- When should I apply for Social Security?
- What if I want to keep working?
- What if I've already applied?
- How much will my benefit be?
- How can I coordinate spousal benefits?
- What's the best long-term strategy for my situation?
- What do I do next?

Social Security is too important for guesswork.



Let us help you protect your nest egg and maximize your income in retirement.



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